


Investment Portfolio Segments




Fertilizers & Petrochemicals

EKH has investments in two operational companies in the Fertilizer & Petrochemical Segment: Alexandria Fertilizers Company (AlexFert) and Sprea Misr for Production of Chemicals & Plastics Company. A third investment, the Egyptian Hydrocarbon Corporation (EHC), is a mining-grade ammonium nitrate manufacturing company. The company's Fertilizer & Petrochemical investments encompass products ranging from urea, ammonium nitrate and melamine to formaldehyde and liquid and powder glue. With more than 10 years of nitrogen fertilizer operational expertise, EKH has targeted investments with access to key export markets, including the United States and Europe, diverse products across several industries and strong cash-flow generating businesses.



Energy & Energy-Related

EKH has investments in two companies in the Energy and Energy-Related Segment: NatEnergy and the Egyptian Tanker Company (ETC). EKH builds and operates gas distribution networks in Egypt through its 100%-owned subsidiary NatEnergy, which covers a wide spectrum of activities, including the transportation of natural gas to power stations and the independent production of power. The company's energy investments also include the local and global marine transport of crude oil and petroleum products through ETC. Previous investments included the Oil & Gas operations, which have been deconsolidated as of 1Q16.



Diversified

EKH's Diversified segment includes a wide array of strategic investments, from cement production, telecommunications and infrastructure to cooling systems and insurance. In line with the company's strategy to invest in local businesses with large and defensible market positions, EKH owns c. 30% of the Building Materials Industries Company (BMIC) in Egypt, a country home to the largest cement market in Africa, with total consumption of c. 50 mtpa. Other group assets in the sector include Delta Insurance, Al-Shorouk for Melamine and Resins, Globe Telecommunications, Gas Chill and Bawabet Al Kuwait Holding Company.

- 2016 Operational Highlights
- Sprea Misr launched a new product line of sulfonated naphthalene formaldehyde (SNF), an additive for ready-mix concrete and a major growth driver for the cement industry.
 - Sprea began producing SNF during the first quarter of 2016 and currently produces around 66 Ktons annually with plans to increase production to 88 Ktons per year by 1Q17.
 - Sprea's performance was also driven by its formaldehyde urea production, an anti-caking additive used in the fertilizer industry.
 - Sprea's products provide import substitution domestically while also catering to export markets.
 - AlexFert doubled revenues due to better gas availability. The company, which currently exports 90% of its production, has reached an agreement with the Egyptian government to maintain a constant supply of gas.

- 2016 Operational Highlights
- NatEnergy increased its stake in NatGas to 84% in 2Q16 as per EKH's strategy to buy out minority shareholders.
 - NatEnergy connected 94,000 households to the grid in FY16, bringing its total number of customers to 1.1 million.
 - Higher electricity prices and the ability to link the price of electricity to that of feed-in natural gas, which is priced in USD, has led to improved revenue for Kahraba.
 - New signed contracts with total capacity of 25 MW and Kahraba's efforts to target the commercial sector as a new market opportunity will drive future growth and profitability.

Board of Directors

Mr. Moataz Al-Alfi Chairman of the Board and CEO	Mr. Hussein Al-Kharafi Board Member	Eng. Ismail Osman Board Member
Mr. Loay Jassim Al-Kharafi Vice Chairman of the Board	Mr. Ayman Laz Board Member	Mr. Mohamed Kamel Board Member
Mr. Sherif El-Zayat CEO	Sheikh Mubarak Abdulla Al-Mubarak Al-Sabah Board Member	Mr. Marzouk Nasser Al-Kharafi Board Member
Mr. Saad Al-Saad Board Member	Eng. Amin Abaza Board Member	Eng. Hussam Al-Kharafi Board Member
Mr. Abdel Mohsen Al-Fares Board Member	Mr. Talal Jassim Al-Kharafi Board Member	Sheikh Fahd Hamed Abdulah El Sabah Board Member
Mr. Marzouk Al-Ghanim Board Member	Mr. Husam Mohamed El-Sayed Board Member	Eng. Shamel Hamdy Board Member
Mr. Assad Al-Banwan Board Member		

Management Team

Mr. Moataz Al-Alfi Chairman of the Board and CEO	Mr. Khaled El-Demerdash Group Legal Counsel	Mr. Elhamy El Sheikh Sector Head — Gas
Mr. Sherif El-Zayat CEO	Mr. Mahmoud Moharram General Counsel International	Mr. Sayed Hussein Sector Head - Cement
Mr. Ayman Laz Advisor to the Chairman & CEO	Mr. Tamer Badrawi Chief Human Resources & Communication Officer	Mr. Alaa El Banna Vice President — Special Projects
Mrs. Sahar Farahat Senior Executive Vice President	Mr. Hany Ezzat Group Treasurer	Mr. Hisham Samaha Vice President — Investments
Mr. Medhat Bonna Group Chief Financial Officer	Mr. Hany Azzam Head of Corporate Governance	Mr. Omar Foda Director — Investments
Mr. Ahmed El Bassiouny Senior Vice President — Investments		Mr. Haitham Abdel Moneim Senior Investor Relations Manager

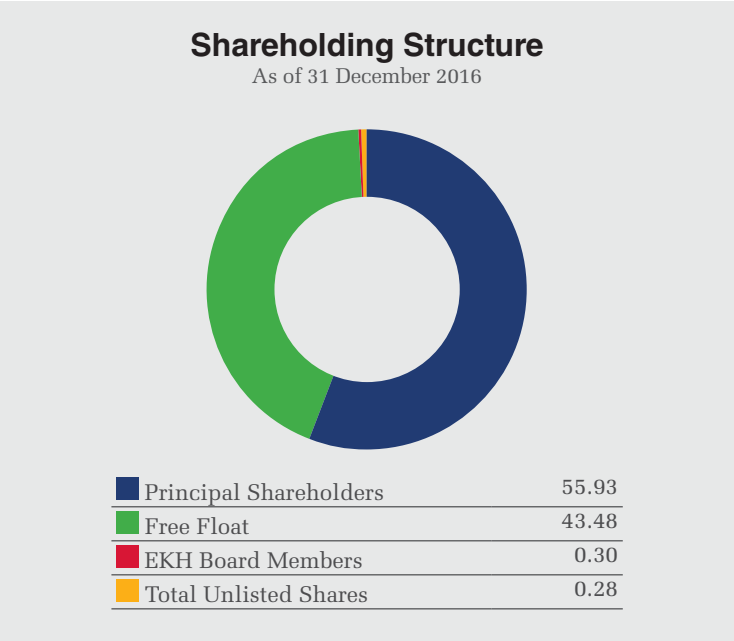
Investor Relations


Stock Trading Symbol

EKHO.CA
EKHK.KW


Stock Exchange Listings

The Egyptian Exchange (EGX) is the principal market for EKH common stock, which is also listed on the Kuwait Stock Exchange.



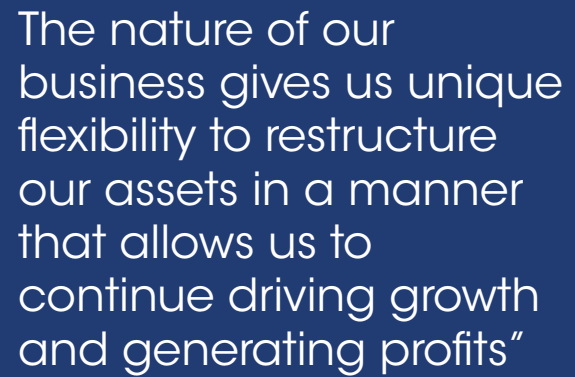


Factsheet 2016



RESILIENCE

Investments that Stand the Test of Time



for their hard work, loyalty and dedication under difficult circumstances.

Our target for 2017 is to achieve growth in excess of the impact of these economic challenges, a target that will be made possible through unlocking operational improvements in our existing assets, growing our foreign currency receipts for existing businesses and expanding the businesses where we hold a market niche and unique competitive advantage.

Throughout the events of 2016, we called on the wisdom and expertise of our capable management team for guidance, creating a plan that capitalized on our strengths. Our ability to shift focus to the aspects of our business that can continue to drive robust growth, most notably Sprea and NatEnergy, has played a vital role in our success over the past year.

H. Wolff

Moataz Al-Alfi
Chairman of the Board and CEO

Our portfolio of companies currently employs over 4,000 people and has the potential for ongoing job creation as companies and investments mature. As long-term investors, we take pride in growing the businesses in which we invest and positively contributing to the economic growth of the region.

While maintaining the growth and profitability of its investments, EKH also recognizes the importance of being a responsible investor and leading by example. The company works to minimize the environmental impact of all its business operations and promotes the conversion of businesses and households to natural gas through its investment in NatEnergy, a leading Egyptian gas distribution business.

Through its ongoing support for Injaz Egypt, an organization working to bridge the gap between the education system and the private sector, EKH has positively impacted 400,000 Egyptian students in more than 451 public schools and 21 universities in 26 governorates since 2003.



Total revenues for FY16 showed a 17% improvement year-on-year to USD 332 million, significantly impacting profitability and boosting our net profit by 71% to USD 62 million.



Net Profit After Minority Interest (USD Millions)

Total Assets
(USD Millions)

* 2014 figures restated financial to account for asset impairments related to the Company's oil operations.