

To facilitate the comparison of y-o-y financial results, income statement figures for 2015 have been adjusted to reflect the divestment of ASEC Minya, ASEC Ready-Mix, Misr Cement Qena, Rashidi El-Mizan, RIS, Tanmeyah, and Mashreq by eliminating their figures from the consolidated results in addition to figures of investments held for sale starting 1Q16, including Africa Railways. Additionally, ASCOM's 2016 results were added to Qalaa's 2015 figures owing to ASCOM's income statement consolidation starting 3Q15.

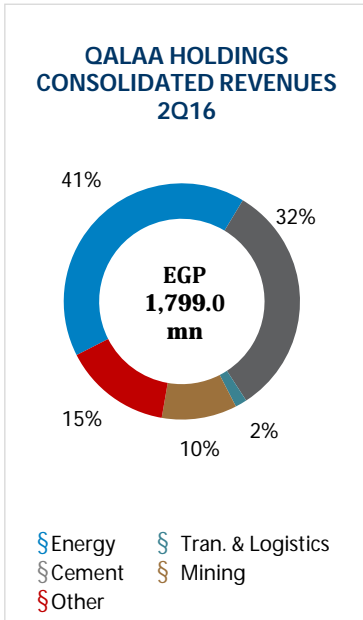
Qalaa Holdings Reports 2Q2016 Results

Qalaa reports revenues of EGP 1,799.0 million in 2Q16, up 11% year-on-year compared to adjusted 2Q15 figures; EBITDA came in at EGP 92.9 million and bottom-line losses recorded EGP 287.1 million

Highlights Consolidated Income Statement	
2Q 2016	
Revenues EGP 1,799.0 mn vs. EGP 1,620.5 mn in 2Q15 (adjusted)	Contribution Margin 39%
EBITDA EGP 92.9 mn vs. EGP 155.6 mn in 2Q15 (adjusted)	Net Profit After Minority EGP (287.1) mn vs. EGP (4.0) mn in 2Q15
1H 2016	
Revenues EGP 3,530.8 mn vs. EGP 3,061.5 mn in 1H15	Contribution Margin 39%
EBITDA EGP 236.1 mn vs. EGP 300.4 mn in 1H15	Net Profit After Minority EGP (529.8) mn vs. EGP (123.1) mn in 1H15
Highlights from Consolidated Balance Sheet as at 30 June, 2016	
Total Assets EGP 41,963.4 mn vs. EGP 37,176.7 mn in FY15	Total Equity EGP 11,071.7 mn vs. EGP 10,950.4 mn in FY15

Qalaa Holdings, an African leader in energy and infrastructure (CCAP.CA on the Egyptian Exchange, formerly Citadel Capital), released today its consolidated financial results for the second quarter of 2016, reporting a net loss after minority interest of EGP 287.1 million (1H16: EGP 529.8 million) on revenues of EGP 1,799.0 million (1H16: EGP 3,530.8 million). Financial and operational highlights follow, as do management's comments and overviews of the performance of different business units. Full financials are now available for download at ir.qalaa Holdings.com.

Financial & Operational Highlights



- **Total revenues saw an 11% increase y-o-y in 2Q16 to EGP 1,799.0 million compared to EGP 1,620.5 million (adjusted) during the same period last year.**

Comparative 2015 figures are adjusted to reflect the divestment of ASEC Minya, ASEC Ready Mix, Misr Qena Cement, Rashidi El-Mizan, RIS, Tanmeyah and Mashreq, eliminating the figures of divested companies in addition to figures of investments held for sale starting 1Q16, including Africa Railways. Additionally, ASCOM's 2016 results were added to Qalaa's 2015 figures, owing to ASCOM's income statement consolidation starting 3Q15, for a more accurate comparison of y-o-y results.

In 2Q16, the largest contributor to revenues was the energy sector, with 41% of revenues, followed by the cement sector at 32%. Meanwhile, transportation and logistics contributed only 2% of revenues, down from 9% in 2Q15, on the back of management's decision to classify Rift Valley Railways as a discontinued operation.

Meanwhile, revenue growth during the second quarter of 2016 was largely attributable to an 18% increase in TAQA Arabia revenues and a 13% improvement in ASEC Holding revenues.

- **Qalaa's share of associates' results declined by 82% y-o-y in 2Q16 to EGP 3.8 million versus the EGP 21.6 million posted in 2Q15.**

The drop is owing to lower contribution from ASEC Cement's Zahana plant in Algeria (consolidated as share of associates on ASEC Holding's financial statements) where an overhaul implemented during the month of April led to lower volumes and higher maintenance expenses.

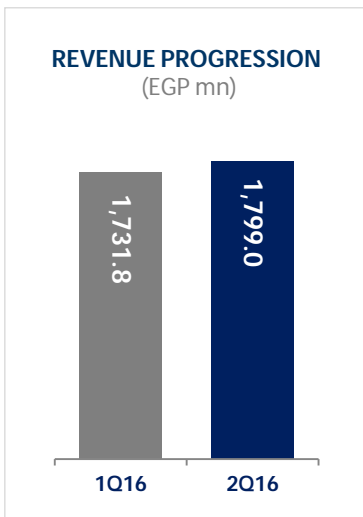
- **SG&A costs in 2Q16 came in 9% higher y-o-y at EGP 220.6 million.**

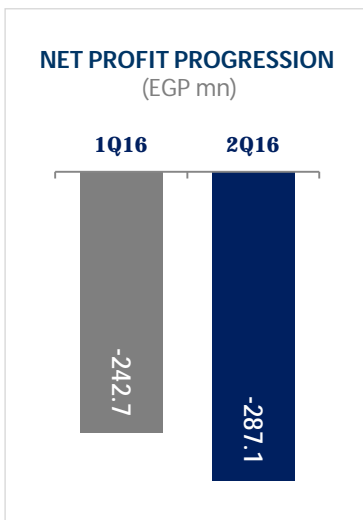
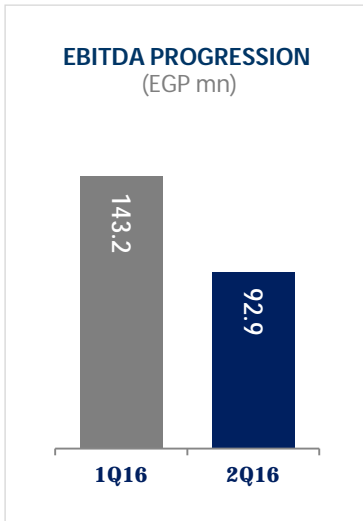
The uptick in SG&A expenses during the second quarter of 2016 was largely on the back of EGP 10.2 million booked at TAQA Arabia. Said figure is owing to a partial reclassification from what were previously other expenses related to the implementation of software solutions, as well as increased staff costs on the back of recruitment for the company's new power projects.

- **EBITDA for the quarter stood at EGP 92.9 million, down 40% y-o-y from the EGP 155.6 million posted in 2Q15.**

The decline in EBITDA is owing to a decline in ASEC Holding's EBITDA, which, as mentioned above, comes partly on the back of lower contribution from ASEC Cement's Zahana plant in Algeria and is reflective of an overall subdued performance across the cement sector. Foreign currency shortages and frequent stoppages at ASEC Cement's Takamol plant in Sudan, coupled with a general slowdown in operations at subsidiaries ARESCO and ASEC Engineering, saw ASEC Holdings' EBITDA decline 41% y-o-y

- **Below the EBITDA line, third-party shareholder interest in 2Q16 came in 18% higher y-o-y at EGP 44.9 million — up from EGP 37.9 million in 2Q15. The expense is related to ASEC Holding's convertible bond.**





- Qalaa incurred non-cash charges in 2Q16 totaling EGP 315.1 million (1H16: EGP 391.0 million), up almost eight fold compared to the EGP 40.5 million recorded in 2Q15 (1H15: EGP 86.1 million).

These non-cash charges relate to total impairments of EGP 255.4 million booked in 2Q16 (1H16: EGP 260.4 million) — partial impairment of Djelfa, ASEC Cement’s Algerian Greenfield plant (EGP 249.1 million) and TAQA Arabia’s Libyan and French investments (EGP 3.3 million) — in addition to FX losses of EGP 39.1 million in 2Q16 (1H16: EGO 84.1 million).

Additionally, Qalaa booked provisions of EGP 20.6 million in 2Q16 (1H16: EGP 46.5 million), down 8% y-o-y in part owing to the resumption of TAQA Arabia’s E-Styrenics power project in March 2016. This entailed that the company no longer needed to take provisions against doubtful receivables. Moreover, negotiations are currently underway with E-Styrenics to settle past dues.

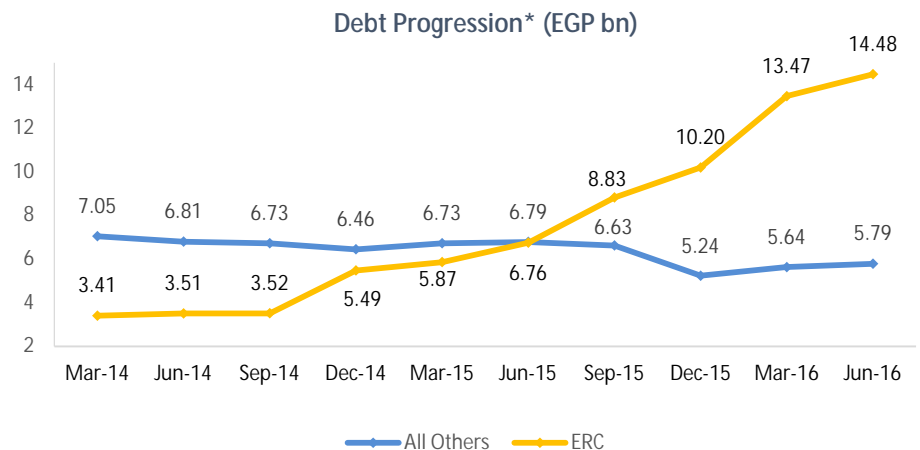
The above-mentioned non-cash charges severely affected Qalaa’s profitability for the second quarter and first half of 2016.

- Net Loss after Minority Interest stood at EGP 287.1 million in 2Q16 (1H16: EGP 529.8 million), compared to the 2Q15 loss of EGP 4.0 million (1H15: EGP 123.1 million).

Setting aside the impact of these non-cash charges, Qalaa’s bottom line in 2Q16 would have turned slightly in the black to EGP 28 million and a loss of EGP 138.8 million in 1H16.

- Qalaa’s total consolidated debt excluding the Egyptian Refining Company (ERC) reached EGP 5.79 billion as at 30 June 2016.

ERC’s debt stood at EGP 14.48 billion at 30 June 2016, up EGP 1.0 billion as the company utilizes its extended facilities, with project completion reaching 90% as of September 2016.



* The Debt Progression chart excludes Africa Railways’ debt balance owing to its reclassification as liabilities held for sale starting 1Q16.

Management Comment:

“Our divestment strategy has already begun to bear fruit, with Qalaa’s bottom-line turning positive after factoring-out non-cash charges in the second quarter of 2016”

“Despite operating in an extremely difficult economic environment, Qalaa’s second quarter results show improvements in revenue almost entirely across the board,” said Qalaa Holdings Chairman and Founder Ahmed Heikal. “The top-line improvement reflects both the resilience of our subsidiaries and management’s ability to focus on proven winners following a divestment strategy that has allowed us to focus on our most profitable investments and maintain a forward-looking, long-term vision for the company.”

At the EBITDA level, management is confident that the temporary drop witnessed in 2Q16, owing to operational hiccups at cement subsidiaries namely Sudan’s Takamol plant, will reverse in the coming quarters as productivity is already improving and hence EBITDA contributions will return to their normal levels.

Management also reiterates its strategy of allocating generated cash flow to deleveraging and the reduction of financial risk at the subsidiary level, while proceeds from future asset sales are to be utilized for deleveraging at the holding company level. Additionally, management will continue to consider share buy backs using excess liquidity provided the company’s stock continue to trade at a significant discount to its fair market value.

“Our divestment strategy has already begun to bear fruit, with Qalaa’s bottom-line turning positive after factoring-out non-cash charges in the second quarter of 2016,” said Qalaa Holdings Co-founder and Managing Director Hisham El-Khazindar. “We continue to work diligently to reduce these non-cash charges by incurring today all the costs necessary to shore-up our financial statements and prior to the commencement of operations at ERC.”

“We are, however, well aware that certain expenses will continue to affect our bottom line such as FX losses — considered inevitable given the anticipated currency devaluation and its effect on our US dollar denominated debt. We are working to limit these losses by means of a clear plan to reduce our US dollar debt,” El-Khazindar added.

Going forward management views the commencement of on-spec production at ERC as a crucial milestone in Qalaa’s operational and financial future. With the project, now nearing 90% completion and almost three months away from pre-commissioning, mechanical completion is expected by the second half of 2017. Additionally, with TAQA Arabia showing healthy signs of growth in both top- and bottom-line profitability, Qalaa is on track for a financial turnaround by the end of next year.

Detailed overviews of the performance of operational companies in each of Qalaa’s core industries follow; complete financials are available for download on ir.qalaaholdings.com

Methods of Consolidation

Fully Consolidate Companies	Energy	  
	Transportation & Logistics	
	Mining	
	Cement	
	Agrifoods	 
	Specialized Real Estate	
	Metallurgy	 
Equity Method Consolidated Companies (Share of Associates)	Mid-cap Buyouts	
	Media & Retail	

Qalaa Holdings Consolidated Income Statement (in EGP mn)

	Actual		Restated (1) (2)		As Previously Reported	
	1Q 2016	2Q 2016	1Q 2015	2Q 2015	1Q 2015	2Q 2015
Revenue	1,731.8	1,799.0	1,441.0	1,620.5	1,947.5	2,086.8
COS	(1,388.5)	(1,492.2)	(1,126.5)	(1,284.8)	(1,473.1)	(1,591.0)
Gross Profit	343.3	306.8	314.5	335.8	474.5	495.7
Advisory fee	2.4	2.6	3.2	3.2	3.2	3.2
Share in associates' results	14.1	3.8	7.1	21.6	34.8	44.8
Total Operating Profit	359.8	313.2	324.7	360.6	512.4	543.7
SG&A	(210.8)	(220.6)	(188.2)	(202.5)	(241.2)	(249.4)
Other inc/exp-Net	3.4	12.2	10.8	(4.4)	2.7	(2.7)
EBITDA before one-off charges	152.4	104.8	147.3	153.6	273.8	291.6
SG&A (Non recurring)	(9.2)	(11.9)	(2.5)	2.0	2.0	(2.3)
EBITDA	143.2	92.9	144.8	155.6	275.8	289.3
Dep./Amort.	(83.6)	(100.2)	(87.5)	(90.6)	(105.5)	(90.6)
EBIT	59.6	(7.3)	57.3	65.0	170.3	198.7
Bank interest exp.	(130.0)	(138.8)	(116.9)	(140.7)	(165.8)	(185.9)
Bank PIK - Bank Fees (ERC - PIK)	(18.1)	(4.0)	(16.4)	(15.5)	(35.7)	(35.8)
3rd party Shareholder	(0.5)	(44.9)	(1.7)	(37.9)	(1.9)	(1.8)
Interest income	21.0	22.5	18.7	13.7	21.4	16.4
Lease payments	(1.7)	(1.7)	(2.8)	(2.8)	(3.4)	(3.8)
EBT (before one-offs)	(69.7)	(174.4)	(61.7)	(118.1)	(15.1)	(12.1)
Gain (Loss) on sale of investments	19.5	(0.0)	(10.5)	67.5	(10.5)	67.5
Impairments/write downs	(5.0)	(256.0)	(5.4)	0.0	(4.1)	(2.0)
Restructuring consulting fees	(17.5)	(6.7)	-	-	-	-
Layoffs/Severances	(12.3)	(2.5)	(1.7)	-	(9.4)	(0.5)
Negative Goodwill	-	-	-	115.8	-	-
CSR	(1.3)	(2.8)	(3.6)	(3.3)	(6.4)	(6.2)
Provisions	(25.9)	(20.6)	(14.2)	(22.4)	(13.8)	(22.9)
Discontinued operations *	(93.9)	(131.4)	(73.4)	(23.6)	(58.6)	(43.9)
Forex	(45.0)	(39.1)	(25.9)	(18.2)	(53.1)	(10.1)
EBT	(251.1)	(633.6)	(196.4)	(2.2)	(170.9)	(30.2)
Taxes	(41.8)	(22.5)	(24.6)	(30.2)	(41.2)	(59.1)
NP/L Including Minority Share	(292.9)	(656.1)	(220.9)	(32.4)	(212.0)	(89.3)
Minority Interest	(50.2)	(369.0)	(101.9)	(28.4)	(99.9)	(4.6)
NP/L for the Period	(242.7)	(287.1)	(119.1)	(4.0)	(112.2)	(84.7)

1) Comparative figures restated to conform with the current period presentation. Restatements are for sold companies - ASEC Minya, ASEC Ready-Mix (ASEC Cement), Rashidi Al-Mizan & Rashidi for Integrated Foods (Gozour), Tanmeyah Microfinance, and Mashreq (Ledmore) - in addition to investments held for sale: Africa Railways (RVR) & Mena Home (Designopolis)

2) Qalaa Holdings increased its stake in ASCOM as of June 2015. Accordingly, we include ASCOM 1Q2016 & 2Q2016 results to the comparative periods for accuracy.

* Discontinued operations include:

- (1) Assets included in 2015 & 2016: ESACO, Djelfa (ASEC Holding), & Designopolis (Mena Home)
- (2) Assets sold in 2016 and with zero results in 2016: El-Aguizy, Enjoy, Mom's Food (Gozour)
- (3) Assets Reclassified and sold in 2016: Mashreq & Tanmeyah
- (4) Assets that are held for sale in 2016: Africa Railways (RVR)

Qalaa Holdings Consolidated Income Statement by Sector for the period ending 30 June 2016 (in EGP mn)

	OH		SPVs		Energy		Cement		T&L [^]		Mining		Agrifoods		Elimination	1H 2016
	ERC	TAQA	Tawazon	ASEC Holding	Nile Logistics	ASC	ASC	Gozour	Misc. ^{^^}	Others						
Revenue		1,290.6	76.0	1,256.7	52.7	363.5		402.8	87.6							3,530.8
Cost of Sales		(1,128.2)	(63.3)	(1,005.1)	(37.7)	(289.2)		(299.1)	(57.0)							(2,880.7)
Gross Profit		-	162.5	251.6	15.0	74.3		103.7	30.6							650.1
Advisory fee		34.7													(36.4)	5.0
Share in Associates' Results				18.2	1.9										(2.3)	17.9
Total Operating Profit		34.7	162.5	269.8	16.9	74.3		103.7	30.6						(38.7)	673.0
SG&A		(90.2)	(54.8)	(4.9)	(116.8)	(56.2)		(80.3)	(10.7)						32.7	(431.5)
Other Income/Expenses (Net)		1.7	4.4	0.1	8.5	9.1		(5.2)	0.0							15.6
EBITDA (before one-offs)		(53.7)	112.0	7.9	161.5	27.2		18.2	19.9						(5.9)	257.2
SG&A (Non recurring)		(13.6)		(5.0)											(21.1)	(21.1)
EBITDA		(67.3)	112.0	7.9	156.5	27.2		18.2	19.9						(5.9)	236.1
Depreciation & Amortization		(1.0)	(0.2)	(41.1)	(16.0)	(43.7)		(25.8)	(5.9)						(14.7)	(183.8)
EBIT		(68.3)	88.9	2.3	115.4	(16.5)		(7.6)	14.0						(20.7)	52.3
Bank Interest Expense		(76.8)	(21.6)	(0.9)	(63.0)	(18.6)		(12.6)	(6.3)							(268.8)
Bank PIK - Bank Fees (ERC-PIK)			(6.2)		(95.6)	(2.2)			(8.5)							(22.1)
3rd Party Shareholder		(59.1)	1.3	0.0	6.5	0.1		0.2	(8.5)						128.1	(45.5)
Interest Income		61.4	52.3	0.0					0.0						(134.5)	43.5
Lease Payments						(2.2)		(1.3)								(3.5)
EBT (before one-offs)		(83.7)	119.6	1.4	(36.8)	(37.3)		(21.2)	(0.8)						(27.0)	(244.1)
Gain (Loss) on Sale of Investments								24.6							(176.5)	19.5
Impairments/Write-downs		5.0	(4.0)	(0.1)	(249.1)	(1.4)									3.7	(261.0)
Restructuring Consulting Fees		(24.2)														(24.2)
Layoffs/Severances		(5.6)			(9.2)											(14.8)
CSR		(1.8)	(2.3)													(4.2)
Provisions			(14.2)		(14.9)	(2.1)		(0.3)	(0.5)							(46.5)
Discontinued Operations **				0.6					(235.9)						10.0	(225.3)
FOREX		63.3	(10.6)	(0.5)	(132.4)	20.7		2.2	(19.5)						27.0	(84.1)
EBT		(47.1)	88.5	0.8	(441.7)	(20.2)		5.3	(256.7)						(162.7)	(884.7)
Taxes		0.0	(35.8)	(0.5)	(14.9)	(2.8)		(5.3)	0.9						3.1	(64.2)
Net P/L Before Minority Share		(47.1)	52.7	0.4	(456.6)	(23.0)		0.0	(255.9)						(159.6)	(948.9)
Minority Interest			16.9	0.4	(134.4)	(3.4)		0.0	(2.3)						(263.2)	(419.2)
Net Profit (Loss)		(47.1)	(13.4)	(0.0)	(322.2)	(19.6)		0.0	(253.6)						103.6	(529.8)

** Discontinued operations include:

- (1) Assets included in 2015 & 2016: ESACO, Djelfa (ASEC Holding), & Designopolis (Mena Home)
- (2) Assets sold in 2016 and with zero results in 2016: El-Aguizy, Enjoy, Mom's Food (Gozour)
- (3) Assets Reclassified and sold in 2016: Mashreq & Tanmeyah
- (4) Assets that are held for sale in 2016: Africa Railways (RVR)

[^] T&L represents Transportation & Logistics

^{^^} Miscellaneous includes United Foundries, Designopolis (Mena Home), Crondall, Sphinx Egypt, Mashreq, Africa Railways & Tanmeyah

Qalaa Holdings Consolidated Balance Sheet as at 30 June 2016 (in EGP mn)

	QH		Energy		Cement	T&L [^]	Mining	Agrifoods		Eliminations/ SPVs	Misc. ^{^^}	1H 2016	FY 2015
	ERC	TAQA Arabia	Tawazon	ASEC Holding	Nile Logistics	ASCOM	Gozour						
Current Assets													
Trade and Other Receivables	1,110.2	250.3	1,017.0	115.2	1,349.2	62.7	250.9	148.2	281.7	(1,315.4)	281.7	3,283.5	3,131.6
Inventory	-	-	157.3	53.7	603.6	14.9	51.2	62.4	28.4	(0.0)	28.4	978.5	1,016.8
Assets Held For Sale	-	-	-	-	885.5	-	-	109.0	2,346.2	674.1	2,346.2	4,014.7	2,473.5
Cash and Cash Equivalents	218.1	1,512.5	760.5	4.4	76.8	8.4	12.9	14.3	3.2	15.4	3.2	2,628.7	3,353.0
Others	-	-	-	-	33.2	-	-	16.6	-	1.2	-	52.2	76.6
Total Current Assets	1,328.3	1,762.7	1,934.7	173.3	2,948.4	86.0	315.0	350.4	2,659.5	(624.7)	2,659.5	10,957.6	10,051.5
Non-Current Assets													
PP&E	28.0	21,695.8	542.7	97.2	1,182.3	592.5	652.8	785.8	53.7	754.8	53.7	26,653.2	22,053.2
Investments	9,000.3	0.7	405.6	32.6	417.1	15.5	0.1	-	3.3	(8,511.1)	3.3	925.9	1,035.3
Goodwill / Intangible assets	-	-	-	-	2.4	281.2	-	-	-	951.8	-	1,673.7	2,514.9
Others	926.7	1,309.3	32.1	26.9	26.9	-	-	255.7	129.0	(926.7)	129.0	1,753.0	1,521.7
Total Non-Current Assets	9,955.0	23,005.2	981.1	129.8	1,628.7	608.0	934.1	1,041.4	186.0	(7,731.2)	186.0	31,005.7	27,125.1
Total Assets	11,283.3	24,767.9	2,915.9	303.1	4,577.0	694.0	1,249.1	1,391.8	2,845.5	(8,355.9)	2,845.5	41,963.4	37,176.7
Shareholders' Equity													
Total Equity Holders of the Company	8,386.7	4,488.1	1,042.6	102.0	(1,188.0)	(179.4)	324.4	475.2	(678.3)	(9,899.4)	(678.3)	2,491.7	2,797.9
Minority Interest	-	4,512.2	300.2	56.1	1,044.1	(12.7)	(38.9)	0.0	8.6	2,721.5	8.6	8,579.9	8,152.5
Total Equity	8,386.7	9,000.2	1,342.8	158.0	(143.9)	(192.2)	285.5	475.2	(669.7)	(7,177.9)	(669.7)	11,071.7	10,950.4
Current Liabilities													
Borrowings	1,525.6	242.0	29.4	292.5	487.8	197.6	48.0	48.0	53.4	403.7	53.4	3,304.1	3,441.8
Trade and Other Payables	526.7	617.9	841.4	66.0	3,044.6	303.2	336.4	453.5	149.0	(1,644.2)	149.0	5,348.0	6,396.1
Provisions	228.3	89.2	34.4	197.3	8.2	20.0	9.2	9.2	10.4	34.4	10.4	633.7	620.5
Liabilities Held For Sale	-	-	-	526.1	-	-	253.4	253.4	2,997.1	(543.1)	2,997.1	3,233.4	1,013.4
Total Current Liabilities	2,280.6	617.9	1,172.6	129.8	4,060.4	799.2	554.0	764.1	3,209.9	(1,749.3)	3,209.9	12,519.2	11,471.8
Non-Current Liabilities													
Borrowings	616.0	14,478.9	198.0	623.2	-	321.6	120.7	120.7	4.8	599.4	4.8	16,967.6	13,671.8
Shareholder Loan	-	670.8	202.4	15.3	37.3	86.9	75.0	-	294.0	(395.9)	294.0	60.1	24.5
Long-Term Liabilities	-	-	-	-	-	-	13.0	31.8	6.4	367.8	6.4	1,344.8	1,058.2
Total Non-Current Liabilities	616.0	15,149.8	400.4	15.3	660.5	86.9	409.6	152.5	305.3	571.3	305.3	18,372.5	14,754.5
Total Liabilities	2,896.6	15,767.7	1,573.1	145.1	4,720.9	886.1	963.6	916.6	3,515.2	(1,178.0)	3,515.2	30,891.7	26,226.3
Total Equity and Liabilities	11,283.3	24,767.9	2,915.9	303.1	4,577.0	694.0	1,249.1	1,391.8	2,845.5	(8,355.9)	2,845.5	41,963.4	37,176.7

[^] T&L represents Transportation & Logistics

^{^^} Miscellaneous includes Mashreq, Africa Railways, United Foundries, Designopolis (Mena Home), Crondall, & Sphinx Egypt.



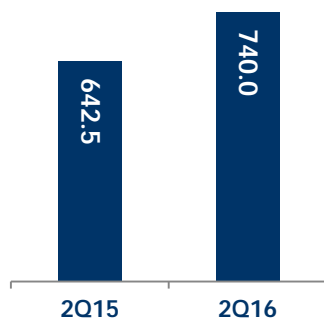
Sector Review: Energy

Qalaa Holdings' operational Energy companies include TAQA Arabia (energy generation and distribution) and Tawazon (solid waste management / waste-to-energy). Pre-operational Greenfields include Egyptian Refining Company (petroleum refining).

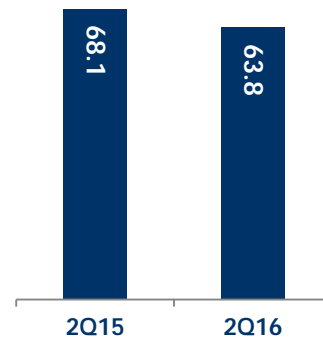
Operational and Financial Performance

Coming in at EGP 740.0 million, revenues from the energy division climbed 15% y-o-y in 2Q16 compared to EGP 642.5 million in the same period last year. However, EBITDA recorded a 6% decline to EGP 63.8 million for the quarter, mainly on the back of downward pressure on the selling prices of biomass – a result of the introduction of coal as fuel (Tawazon) – as well as the downturn of the tourism industry, which caused a drop in power distribution volumes (TAQA Arabia).

Energy Revenues¹
(EGP mn)



Energy EBITDA¹
(EGP mn)



(EGP mn unless otherwise stated)	2Q15	2Q16	% chg
TAQA Arabia Revenues	588.8	697.5	18%
TAQA Arabia EBITDA	60.5	60.2	(0.005%)
Tawazon Revenues	53.7	42.4	(21%)
Tawazon EBITDA	7.6	3.6	(53%)

¹ Energy revenues and EBITDA are aggregate figures, representing the simple summation of TAQA Arabia and Tawazon's figures, as these are the only two operational companies within the Energy sector.

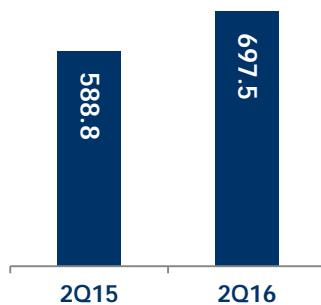


QH OWNERSHIP — 62.5%

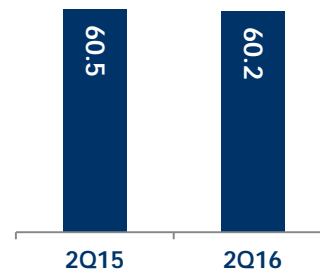
TAQA Arabia reports an 18% year-on-year increase in revenues in 2Q16

Egypt's leading independent energy company posted an 18% y-o-y increase in revenues to EGP 697.5 million in the second quarter of 2016. Revenue growth was driven primarily by solid performance across its gas and marketing arms having recorded top-line y-o-y growth of 18% and 25%, respectively in 2Q16. On an EBITDA level, the firm reported EGP 60.2 million in 2Q16, remaining somewhat flat compared to last year's EGP 60.5 million.

Consolidated TAQA Arabia
Revenues
(EGP mn)



Consolidated TAQA Arabia
EBITDA
(EGP mn)



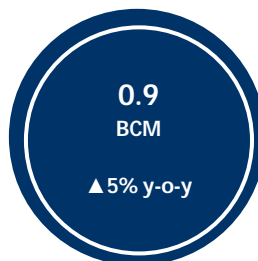
TAQA's Marketing arm brought in EGP 393.5 million in 2Q16, equivalent to 56% of total revenues and constituting the largest contribution to TAQA Arabia's revenues. The division continued to deliver impressive revenue growth with a 25% y-o-y growth this quarter, primarily due to higher distribution of gasoline and Diesel, up 24% to 201 million liters, and lube, up 19% to 1,036 tons compared to 867 tons during the same quarter last year. The increase in distribution volume and consequent revenue growth is largely attributable to the addition of three new filling stations during the first half of 2016, bringing the total number to 45 stations, including 7 CNG and 38 fuel stations. It is important to note that the division is in the final planning stages for the construction of a new terminal near Alexandria.

Meanwhile, revenues from TAQA's Power division came in 7% lower y-o-y in 2Q16, reaching EGP 111.9 million compared to 2Q15's EGP 120.8 million, filtering into an EBITDA of EGP 18.6 million – a 37% decline y-o-y. The weaker performance came on the back of lower distribution, which recorded a total of 83.1 M kW/hr in 2Q16, down 27% y-o-y – a consequence of the current recession in Egypt's tourism sector, specifically in the Nabq (Sharm El-Sheikh) touristic zone. Government officials estimate a recovery in tourism by year-end, with the possibility of resumption of international flights at airports in Sharm El-Sheikh and other cities. The division plans to expand its distribution O&M business with the signing of a number of new contracts, including a ten-year contract with Mall of Arabia, one of Egypt's largest mixed-use/shopping malls in the Sixth of October city. Additionally, the resumption of production in the E-Styrenics project as of March 2016, consuming approximately 4 MW, set off negotiations with E-Styrenics to settle past dues, which had taken a toll on TAQA's profitability over the course of the first half of 2016 in the form of provisions on the P&L.

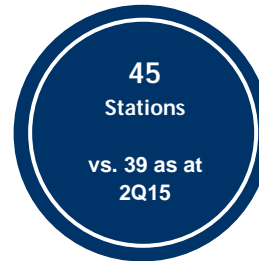
On the gas distribution and construction front, a surge in the distribution of gas to fertilizer manufacturers – an effect of the higher volumes from the country's imported gas – caused an increase in industrial gas revenues, which coupled with a general increase in domestic gas sales revenues resulted in the division posting an 18% y-o-y increase in 2Q16 revenues to EGP 161.7 million. Top-line growth filtered down to the EBITDA level, where the division showed a notable 22% improvement y-o-y to EGP 29.7 million. Total distributed gas volumes stood at 0.9 BCM in 2Q16, up 5% y-o-y, while the total number of converted household clients rose 64% compared to 2Q15, converting over 21,000 residential clients through TAQA's construction arm. As the division's reach penetrated further into new areas, customer service revenues also saw an increase of 32% y-o-y.

TAQA Arabia Subsidiaries (EGP mn)	2Q15	2Q16	% chg
TAQA Arabia Power Revenues	120.8	111.9	(7%)
TAQA Arabia Power EBITDA	29.6	18.6	(37%)
TAQA Arabia Gas Revenues	137.1	161.7	18%
TAQA Arabia Gas EBITDA	24.3	29.7	22%
TAQA Marketing Revenues	314.8	393.5	25%
TAQA Marketing EBITDA	10.1	15.0	49%

Total Power Generated & Distributed* (2Q16)

Total Gas Distributed (2Q16)

Total Liquid Fuels Distributed (2Q16)

Gas Construction (2Q16)

Filling Stations (2Q16)


*Of the total, 52.5% is distributed while the remainder is generated.



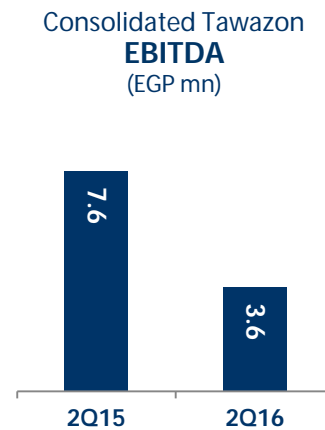
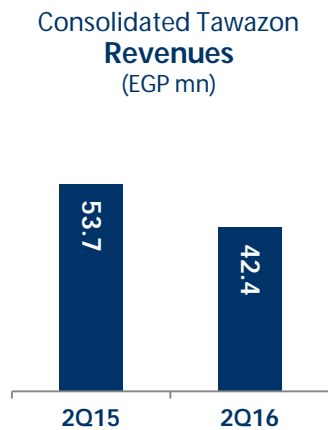
QH OWNERSHIP — 68.1%

Tawazon reports a 21% year-on-year decline in revenues to EGP 42.4 million in 2Q16

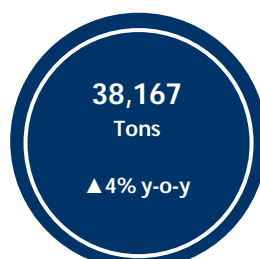
Owing to a somewhat flat performance at ECARU and coupled with a substantial decrease in ENTAG's revenues, **Tawazon**, Qalaa Holdings' solid waste management subsidiary, showed a 21% y-o-y drop in 2Q16 revenues to EGP 42.4 million. Downward pressure on biomass prices across most of the ECARU's clients — owing to the introduction of coal as fuel — weighed on the company's margins and consequently saw Tawazon's EBITDA decline by 53% y-o-y to EGP 3.6 million in 2Q16.

However, despite a 9% decrease in biomass revenue at **ECARU**, the company saw an overall increase of 5% in revenues to EGP 41.7 million. The lower biomass prices were slightly offset by a 71% increase in RDF revenues, mostly due to higher quantities produced and sold in 2Q16. Additionally, an increase in municipal solid waste (MSW) tipping fees due to both an inflation adjustment on the tipping fee per ton applied on the 15th of May and, separately, an increase in tonnage received at the Dakahleya plant also softened the effect of lower biomass prices.

At **ENTAG**, quarter revenues of EGP 2.6 million, down 83% y-o-y from EGP 15.4 million in 2Q15, were mostly generated from the supply of equipment to sister company ECARU. With the Omani project generating EGP 10.5 million or almost 70% of 2Q15's revenue, the absence of turnkey projects this quarter had a significant impact on the company's overall revenues and profitability.



Total Biomass Supplied (ECARU) (2Q16)





QH OWNERSHIP —
18.9%

ERC reaches overall construction progress of 87.7% as of June 2016



Egyptian Refining Company (ERC) is building a US\$ 3.7 billion Greenfield petroleum refinery in the Greater Cairo Area (GCA) to begin operations during 2017 with 2018 to be the refinery's first full year of operations. GS Engineering & Construction Corp, the general contractors for the project, took full receipt of the project site in early 2014. Overall construction progress was nearly 88% as of end of June 2016 and almost 90% as of September 2016.



Qalaa Holdings expects ERC to start on-spec production during 2H16 with mechanical completion to be reached in phases starting year-end 2016 until mid 2017. All of ERC's equipment has been installed at the construction site and cranes are currently being dismantled. Total debt withdrawn until June 2016 totaled c. USD 1.8 billion from its extended facility totaling USD 2.5 billion.



Sector Review: Transportation & Logistics

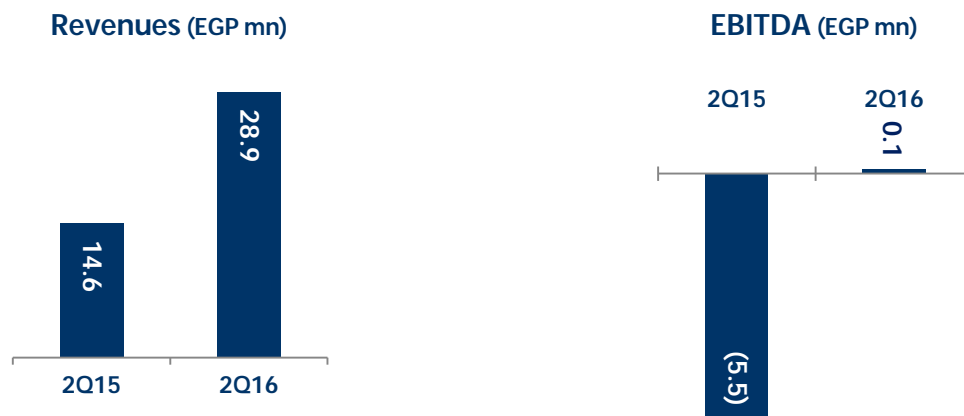
Qalaa Holdings’ operational Transportation & Logistics companies include Nile Logistics (seaport services in Egypt as well as river transportation in Egypt, Sudan and South Sudan) and Rift Valley Railways (the national railway of Kenya and Uganda), which as of 1Q16 has been classified as a discontinued operation.

Operational and Financial Performance

Almost doubling last year’s performance, **Nile Logistics** recorded revenues of EGP 28.9 million in 2Q16, partly due to a contribution of USD 0.63 million (equivalent to about EGP 5.5 million) from Nile Barges (South Sudan) – up from zero revenues in the same period last year. At the EBITDA level, the company was able to turn a positive EGP 0.1 million in comparison to a negative EGP 5.5 million in 2Q15.



Nile Logistics reports 98% year-on-year growth in revenues to EGP 28.9 million in 2Q16



Nile Logistics’ stevedoring operations recorded solid y-o-y growth during 1H16 with total tons handled during the period posting 499 Ktons, up 37% compared to 1H15. It is worth mentioning that tight regulation on foreign currency supply had significantly limited import volumes and consequently affected the company’s stevedoring

operation during 2Q15. While said regulations are still being enforced until the present day, the commencement of stevedoring activities at the Adabeya port in June 2015, coupled with the company's strategy of continuously diversifying its client base — with a number of new clients having been added throughout the first half of the year — allowed Nile Logistics to weather these adverse conditions. This is evident in 2Q16's operational results with total tons handled showing an impressive three-fold increase to 227 Ktons compared to the 83 Ktons handled in 2Q15.

The company's feeder services, however, saw a decline in volumes of twenty-foot equivalent units (TEUs) to 11,278 TEUs in 1H16, a 28% y-o-y decline. The drop in TEU volumes comes despite the company reaching a new monthly record of 4,335 TEUs in January 2016, after which transshipment volumes were affected by the low import status resulting from tight supply of foreign currency. Additionally, a severe accident between a mega container ship and a crane at the Suez Canal Container Terminal (SCCT) caused operations at the affected area to come to a halt, leading to a shortage in berthing capacity. The foreign currency limitations and the accident resulted in 2Q16 volumes registering just 2,699 TEUs, 71% lower than 9,437 TEUs in 2Q15.

**Stevedoring Tons Handled
(2Q16)**



**Container Transshipment
(2Q16)**





Sector Review: Mining

Qalaa Holdings’ operational platform in the Mining sector is ASCOM, which includes operating companies ASCOM (as standalone and leading provider of quarrying services), ASCOM for Chemicals and Carbonates Manufacturing (ACCM), ASCOM Precious Metals (APM), GlassRock, and ASCOM Sudan. Starting 2Q15, ASCOM’s balance sheet was fully consolidated with Qalaa Holdings, while the consolidation of its income statement took effect starting 3Q15.

Operational and Financial Performance

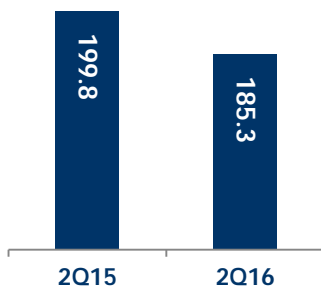
ASCOM’s consolidated revenues in 2Q16 came in at EGP 185.3 million, a 7% y-o-y decline compared to 2Q15’s EGP 199.8 million, filtering into an EBITDA of EGP 13.4 million compared to EGP 17.4 million in 2Q15. ACCM sales volumes increased 23% to 78.9 Ktons in 2Q16 compared to 64.2 Ktons in the same period last year, while the Egypt quarrying business recorded sales volumes of 7.5 MTons, down 10% y-o-y from 8.3 MTons.



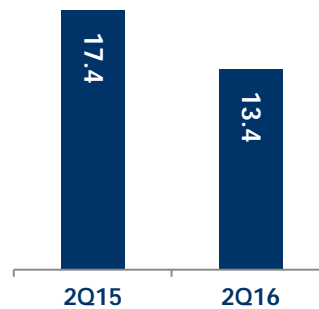
QH OWNERSHIP — 54.7%

ASCOM revenues decline 7% year-on-year in 2Q16 to EGP 185.3 million

ASCOM Consolidated Revenues (EGP mn)



ASCOM Consolidated EBITDA (EGP mn)



ASCOM Subsidiaries (EGP mn unless otherwise stated)	2Q15	2Q16	% chg
ACCM Revenues (in USD mn)	4.3	5.2	22%
ACCM EBITDA (in USD mn)	0.6	1.2	93%
GlassRock Revenues (in USD mn)	1.4	1.7	27%
GlassRock EBITDA (in USD mn)	(0.1)	(0.4)	193%
Egypt Quarrying Revenues	109.4	90.0	(18%)
Egypt Quarrying EBITDA	11.2	3.4	(70%)
Other Quarry Management Revenues - ex Egypt*	38.5	34.5	(10%)
Other Quarry Management EBITDA - ex Egypt*	(6.3)	0.5	n/a

ACCM improved revenues in 2Q16 by 22% y-o-y to USD 5.2 million compared to USD 4.3 million in 2Q15. The growth in revenues is primarily due to higher sales in the export market, after the company began capturing higher demand in the GCC and South African markets following a transition from the Indian market. The increased exports, particularly to South Africa this quarter, led total volumes produced to grow 23% y-o-y to 78.9 Ktons.

ASCOM's **Egypt Quarrying** revenues came in at EGP 90.0 million in 2Q16, down 18% y-o-y, with EBITDA of EGP 3.4 million, down 70% from EGP 11.2 million in 2Q15. Meanwhile, despite a 10% y-o-y decrease in **Other Quarry Management** revenues, EBITDA recorded EGP 0.5 million in 2Q16 compared to a loss of EGP 6.3 million last year. The increase in EBITDA is mainly owing to a modified accounting treatment of FX gains generated in Sudan, which the company's auditors viewing it as an operational income fully generated out of operational revenues, and hence have been included above the EBITDA line starting the fourth quarter of 2015.

In mining, ASCOM has several concessions in Sudan and Ethiopia that it uses for exploration of gold, silver and copper. At its western Ethiopian concession, ASCOM's exploration drilling yielded very promising results and the company released its Maiden Mineral Resource Estimate putting gold resources in place at a total of 1.5 million ounces at 1.5 grams per ton. ASCOM is embarking on further exploration drilling work on site as well as on a full bankable feasibility study, which should precede a full mining license and ultimately a gold production facility.

ACCM Volumes Sold (2Q16)



Egypt Quarrying Business Volumes Sold (2Q16)



Cement Sector Review



Sector Review: Cement

Qalaa Holdings' operational Cement platform company is ASEC Holding, which includes cement manufacturing (ASEC Cement with production facilities: Al-Takamol Cement in Sudan; Zahana Cement Co. and Djelfa (under construction) in Algeria; construction (ARESCO, ASEC Automation) and technical management (ASEC Engineering and ASENPRO).

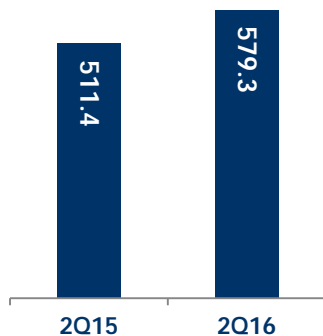
Operational and Financial Performance

The Cement sector includes three divisions: Cement, Construction and Management. Despite a 13% y-o-y increase in ASEC Holding's 2Q16 consolidated revenues to EGP 579.3 million, compared to EGP 511.4 million in 2Q15, the segment's EBITDA came in 41% lower at EGP 54.2 million, down from EGP 92.4 million during the same period last year. Stoppages and higher fuel costs at the firm's Takamol plant in Sudan and a major overhaul at Algeria's Zahana plant weighed down on profitability and offset top-line growth. It is worth noting that during 2015, Qalaa reduced its exposure to the cement industry, with ASEC Cement concluding the sale of its stake in business unit Misr Cement Qena in a deal valued at c. EGP 700 million, as well as exiting ASEC Minya and ASEC Ready-Mix in a c. EGP 1 billion deal.

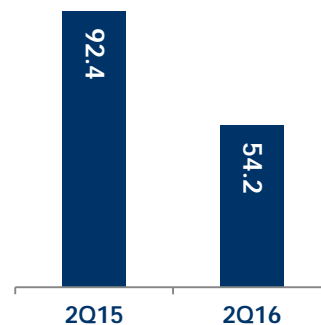


QH OWNERSHIP — 69.2%

ASEC Holding Consolidated Revenues
(EGP mn)



ASEC Holding Consolidated EBITDA
(EGP mn)

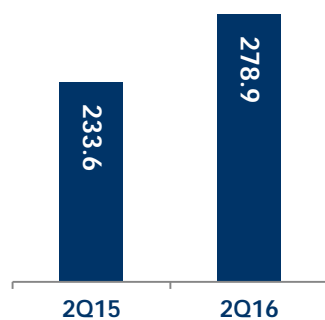




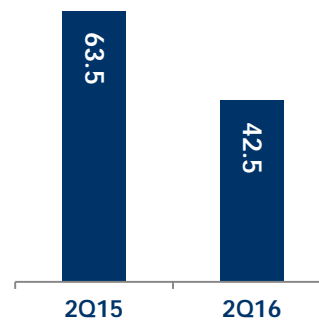
ASEC HOLDING OWNERSHIP — 59.9%

ASEC Cement reports 19% year-on-year growth in 2Q16 revenues on the back of higher ATCC volumes

ASEC Cement Revenues
(EGP mn)



ASEC Cement EBITDA
(EGP mn)



For the sake of a more accurate gauge of **ASEC Cement's** financial and operational performance, 2Q15 figures are adjusted to reflect Qalaa's reduced exposure to the cement industry following its exits from ASEC Minya, ASEC Ready Mix and Misr Cement Qena during the second half of 2015. ASEC Cement's financials are thus comprised only of Al-Takamol Cement in Sudan and Zahana in Algeria, with the latter being reflected in the Share of Associates' results.

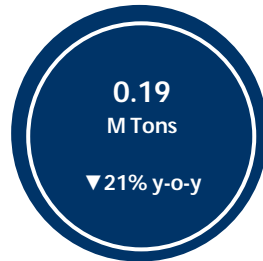
Despite 13% higher production and a 4% y-o-y growth in sales to EGP 265.7 million in 2Q16 at **Al-Takamol Cement**, an increase in costs coupled with frequent stoppages on the back of difficulty sourcing foreign currency to purchase spare parts caused EBITDA to decline by 32% y-o-y to EGP 40.5 million in 2Q16. The reduced usage of pet coke as a fuel substitute and the repeated process of heating up the kiln after each stoppage both resulted in additional fuel consumption – which caused the cost of fuel per ton to come in higher in 2Q16 – in addition to higher costs for services and maintenance. Meanwhile, issues on the clinker line were solved with the installation of a reclaiming, and maintenance is currently underway to fix the factory's cement mills.

At the **Zahana** plant, a major overhaul during the month of April led to lower sales volumes and higher maintenance expenses for the firm, causing a 25% and 62% reduction in revenues and EBITDA to EGP 87.3 million and EGP 23.8 million, respectively.

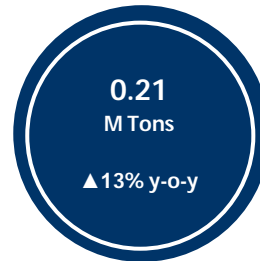
ASEC Cement Subsidiaries (EGP mn)	2Q15	2Q16	% chg
Al-Takamol Cement Co. Revenues	256.2	265.7	4%
Al-Takamol Cement Co EBITDA	59.6	40.5	(32%)
Zahana (Algeria) Revenues*	116.9	87.3	(25%)
Zahana (Algeria) EBITDA*	63.1	23.8	(62%)

* Zahana is consolidated using the equity method (share of associates)

**Total Sales Volume
(Zahana) (2Q16)**

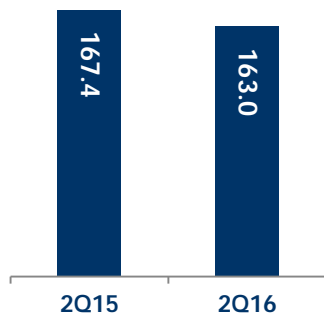


**Total Sales Volume
(Al-Takamol) (2Q16)**

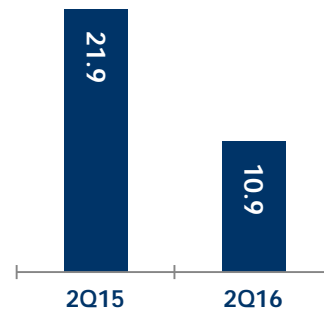


ASEC Engineering revenues decline by 3% year-on-year to EGP 163.0 million

ASEC Engineering Revenues
(EGP mn)

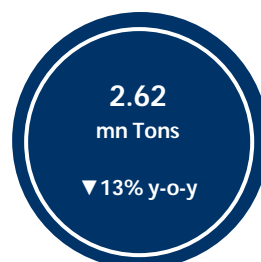


ASEC Engineering EBITDA
(EGP mn)



ASEC Engineering revenues came in 3% lower y-o-y and 8% less than the previous quarter as a result of lower turnover, with the top-line reduction having a notable effect on profitability margins due to the nature of the firm’s cost structure which is entirely based on fixed components. The firm has been witnessing a rise in COGS since the beginning of the year, primarily on the back of increases in wages and higher costs of spare parts due to the devaluation of the EGP against the USD. The firm manages plants in Egypt with a combined capacity of 13.5 MTPA, or an average of 3.4 million tons per quarter, with 2Q16’s production coming 13% lower y-o-y to 2.6 million tons from 3.0 million tons during the same period last year. One local project accounted for most of the reduction in production volumes due to complete stoppage of one of their lines, with an approximate impact of 400 to 450 thousand tons. It is important to note that despite ASEC not being liable for the technical issue, the company is not entitled to compensation for the stoppage, which is expected to last through September of this year.

Managed Clinker Production
(2Q16)

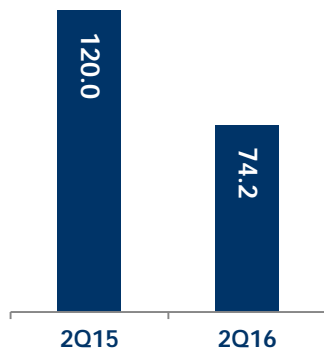




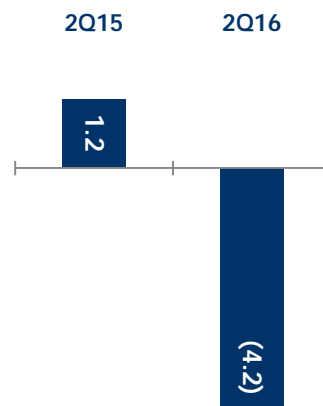
ASEC HOLDING OWNERSHIP — 99.9%

ARESCO reports a 38% year-on-year decrease in revenues to EGP 74.2 million

ARESCO Revenues
(EGP mn)



ARESCO EBITDA
(EGP mn)



ARESCO's 2016 revenues came in at EGP 74.2 million, a 38% decline y-o-y, with the firm's lower revenues partially attributable to the fact that most of the second quarter's steel fabrication projects are to electrical power plants; these types of projects typically require lighter and more intricate steel parts and therefore consume more production time while generating less revenues on a per ton basis. The lower revenues and higher costs, including a delay in the construction of ASEC Minya's coal mill, caused EBITDA to decline substantially. However, as ARESCO is not liable for the delays and prolongation of the ASEC Minya project, the firm is planning to claim for the cost increases at the end of the project.

Total Construction Backlog
(2Q16)



Sectors Under Divestment: Agrifoods

Agrifoods companies include Gozour (multicategory agriculture and consumer foods) and Wafra (agriculture in Sudan and South Sudan). Wafra faces difficulties in operations ranging from political and civil conflicts in South Sudan to technical problems in Sudan and hence the company is mothballed and its figures have been excluded from this review.

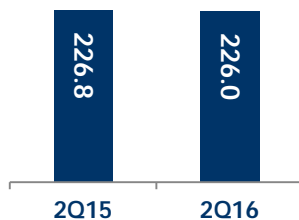
In the wake of management's decision to divest its agrifoods assets, Qalaa has concluded several exits from platform companies operating under Gozour during 2015, including the sale of Sudan's Rashidi for Integrated Solutions, Egyptian confectioner Rashidi El-Mizan (REM) and the divestment of its full 100% holding in Misr October for Food Industries (El-Misrieen). Additionally, Gozour has also divested its 100% holding in milk and juice producer, Enjoy as well as packing and exporting company, El-Aguizy International.



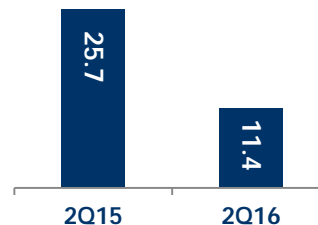
QH OWNERSHIP — 54.9%

Gozour records revenues of EGP 226.0 million and EBITDA of EGP 11.4 million in 2Q16

Consolidated Gozour Revenues
(EGP mn)



Consolidated Gozour EBITDA
(EGP mn)



Despite flat revenues y-o-y at **Gozour**, with EGP 226.0 million in 2Q16 compared to EGP 226.8 million in 2Q15, EBITDA came in 56% lower at EGP 11.4 million from EGP 25.7 million in the same period last year. The decline in profitability comes on the back of significant increases in feedstock prices. With dairy representing more than 70% of Dina Farm's revenues, the company is planning on cultivating forage in both the winter and summer seasons (instead of just summer), increasing its self-sufficiency for forage and reducing the risks associated with fluctuations in prices and supply.

Gozour Subsidiaries (EGP mn)	2Q15	2Q16	% chg
Dina Farms Revenues	122.5	132.3	8%
Dina Farms EBITDA	33.2	20.2	(39%)
ICDP Revenues (Fresh Dairy producer)	36.9	42.1	14%
ICDP EBITDA	6.8	7.2	6%
ACST Revenues (Retail Supermarkets)	73.8	58.4	(21%)
ACST EBITDA	2.5	(5.2)	n/a

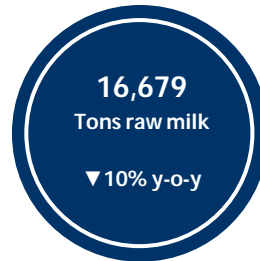
- **Dina Farms** revenues came in 8% higher y-o-y with EGP 132.3 million in 2Q16 versus EGP 122.5 million in the same period last year. Despite the increase in revenues, EBITDA dropped 39% y-o-y to EGP 20.2 million on the back of increased feedstock prices caused by the foreign currency shortage. Accordingly, the company is adjusting its feed ration to rely more on locally grown production and reduce dependency on imported animal feed components.
- **ICDP**, which markets Dina Farms' fresh dairy produce, posted a 14% y-o-y growth in revenues to EGP 42.1 million in 2Q16. Top line growth filtered into the company's EBITDA, which came at EGP 7.2 million, showing a 6% increase y-o-y. It is worth noting that ICDP is diversifying into large markets such as cheese, already having introduced a number of fresh cheese products and increasing cheese's contribution to revenues to 3% in 2Q16, up from less than 1% in the same period last year. Additionally, the company capitalizes on its import-substitute role where cheese importers face currency challenges.
- **ACST** (Dina Farms Retail) saw revenues decrease by 21% y-o-y in 2Q16 to EGP 58.4 million. EBITDA came in at a loss of EGP 5.2 million in 2Q16 compared to positive EGP 2.5 million in the same period last year.

ICDP Sales (2Q16)

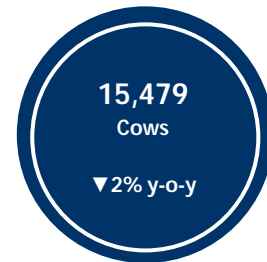
Dina fresh dairy producer



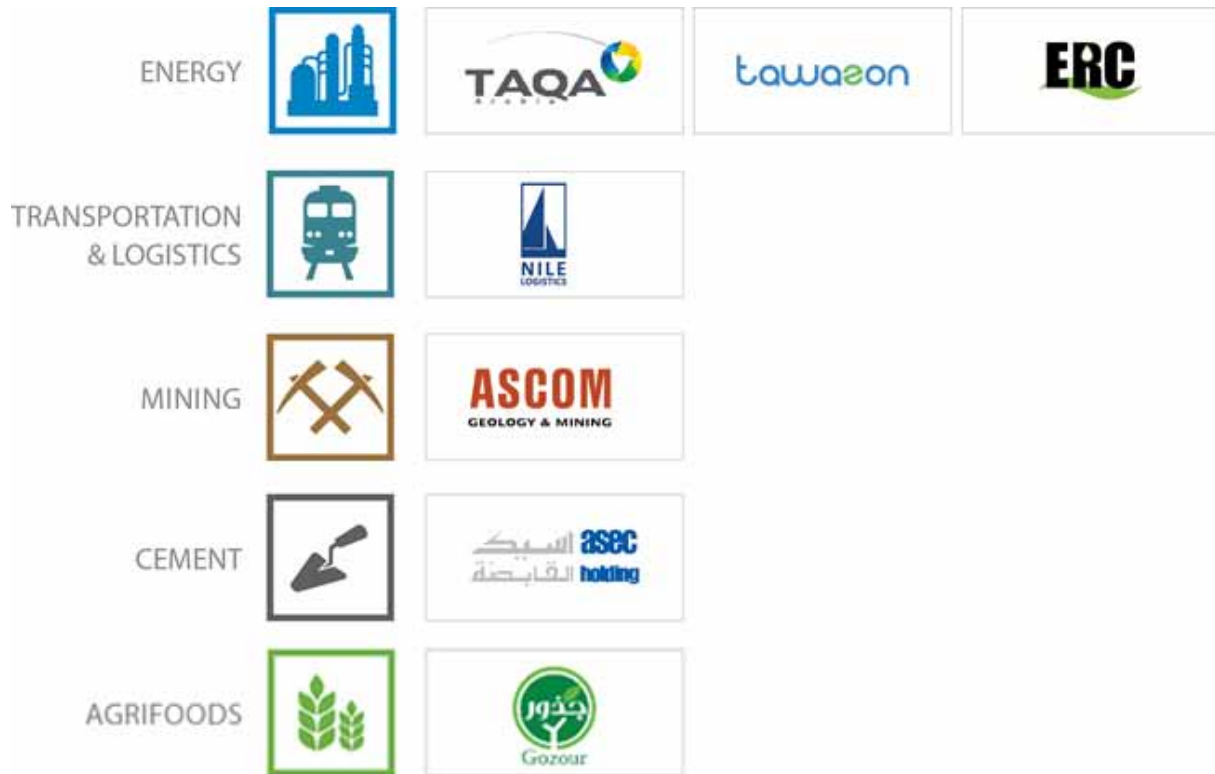
Dina Farms Sales (2Q16)



Dina Farms Total Herd* (2Q16)

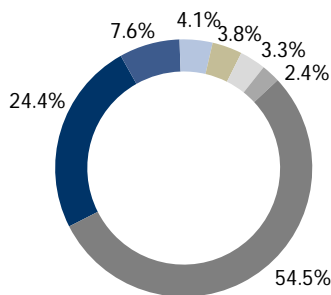


* Of which 7,518 are milking cows



SHAREHOLDER STRUCTURE

(as at 30 June, 2016)



- CCP
- EIC
- Coronation
- DH Investors LTD
- Fidelity
- Olayan
- Others

CCAP.CA on the EGX

Number of Shares	1,820,000,000
Of which Preferred	401,738,649
Of which Common	1,418,261,351
Paid-in Capital	EGP 9.1 billion

Forward Looking Statements

Statements contained in this Business Review that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of Qalaa Holdings. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. Certain information contained herein constitutes "targets" or "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "seek," "should," "expect," "anticipate," "project," "estimate," "intend," "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Actual events or results or the actual performance of Qalaa Holdings may differ materially from those reflected or contemplated in such targets or forward-looking statements. The performance of Qalaa Holdings is subject to risks and uncertainties.

CCAP.CA on the Egyptian Stock Exchange

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