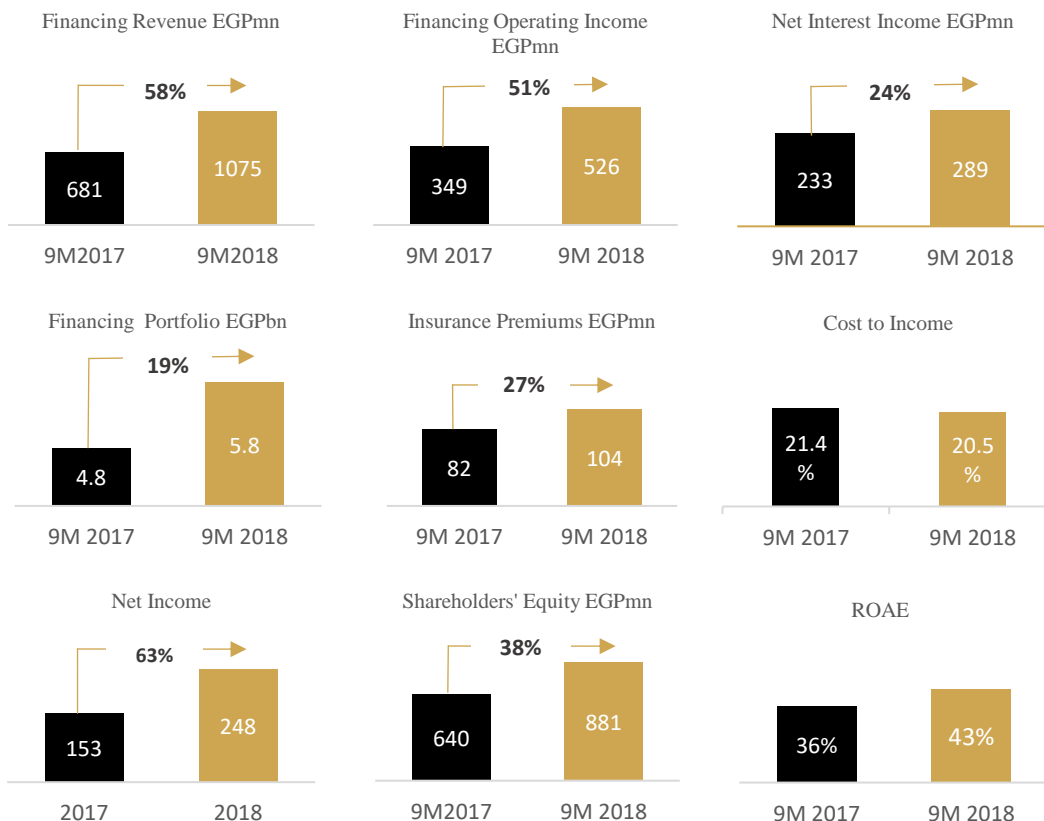


11 November 2018

**SARWA CAPITAL ANNOUNCES THIRD-QUARTER RESULTS;
CONSOLIDATED NET INCOME OF EGP 248 MILLION FOR 9M 2018,
UP 63% FROM 9M 2017**

Key Highlights*

- 9M Financing Revenue of EGP 1,075 million, up 58% from 9M 2017
- 9M Net Interest Income of EGP 289 million, up 24% from 9M 2017
- 9M Financing Operating Income of EGP 526 million, up 51% from 9M 2017
- 9M Net Insurance Income of EGP 29 million, up 17% from 9M 2017
- 9M Net Operating Income of EGP 556 million, up 49% from 9M 2017
- Cost to Income of 20.5%
- Total Portfolio of EGP 5.8 billion, up 19% YoY
- Q3 Net Income of EGP 100.4 million, up 104% from Q3 2017
- 9M Net Income of EGP 248 million, up 63% from 9M 2017
- Return on Average Equity of 43%
- Return on Average Assets of 6.2%



Sarwa Capital Holding for Financial Investments SAE (SRWA.CA), Egypt’s leading consumer and structured finance provider, announced today its consolidated financial results for the period ending 30 September 2018, with consolidated net income after minority interest of EGP 248 million, up 63% from EGP 153 million for the period ending 30 September 2017. For the third quarter, net income reached EGP 100 million, up 104% on the third quarter of 2017.

Management commented: “our first results announcement post the initial public offering of the company showcase the strong growth and diversified growth dynamics within the business. In an environment of volatility of sales in our underlying asset markets, and continued high interest rates, the expanded sources of business growth will help ensure a continued solid base of growth. Our expanding debt capital market presence also presents a wealth of opportunities as the market develops and grows.

Going forward, we expect continued strength across our product lines, while keeping a close eye on the macroeconomic and monetary environments to ensure that we remain well positioned to achieve growth while maintaining our unrivalled credit quality and performance. We also look with keen interest on developments regarding the upcoming consumer finance law which will have a net positive effort on our sector.”

*Summary Financial Results**

Income Statement (EGPm)	9M 2018	9M 2017	YoY	Q3 2018	Q3 2017	YoY
Financing Revenue	1,074.7	680.9	58%	430.5	236.0	82%
Financing Operating Income	526.3	349.4	51%	216.7	116.2	86%
Net Operating Income	555.8	374.0	49%	228.2	126.1	81%
Earnings Before Tax	399.6	263.5	52%	173.8	86.3	101%
Net Income after minorities	248.2	152.5	63%	100.4	49.3	104%

Revenues

Financing Operating Income, which includes net interest income, refinancing income and fee income, rose by 51% during the period and 86% during the third quarter, buoyed by an active refinancing period through the issuance of two securitization bonds worth EGP 2 billion and EGP 1.8 billion closing in early May and early August respectively – compared to no issuance during the comparable period of 2017. Net interest margin, which is net of interest margin recorded through securitization, remained stable at 7.2% for the period.

New Financing

Total new financing extended for the period rose to EGP 3.1 billion, up 20% from EGP 2.6 billion for the period to September 2017.

New Financing Extended	YoY Growth
Contact Group - Auto Credit	15%
getGO - Consumer Durables Credit	87%
Contact Mortgages	128%
Plus Leasing	15%
Total	20%

Supporting healthy growth in the auto credit segment, consumer durables credit and mortgages are seeing a more substantial contribution as those segments begin a faster growth phase.

Mortgage growth is supported by the launch of the low and middle income products according to the Central Bank of Egypt initiative, with 782 low-income housing loans disbursed during the period with a substantial uptick in applications during the third quarter. The middle income loan product was preparing to launch during September. In addition, the home finishing loan product continued its setup expansion.

Consumer durable financing through the getGO finance card, in its various editions, has continued its fast growth with the number of transactions growing 102% and the value of transactions growing 87% during the period. The number of participating outlets in the getGO network grew by 40% to 613 at end of the period.

Leasing volumes grew notwithstanding the continued re-focusing of the business on three segments: transportation, medical and structured deals, with the first two segments focusing on small business. Broader lines such as construction and generic corporate leasing lines were discontinued. With the foundation being laid, the transportation and medical sectors are primed for substantial activity.

Insurance

	9M 2018	9M 2017	YoY	Q3 2018	Q3 2017	YoY
Policies Issued	47,497	32,223	47%	16,656	10,562	58%
Insurance Premiums	103,853	81,516	27%	32,334	23,300	39%

Total insurance policies issued via the group rose 47% during the period to 47,497 policies of which retail comprised 58%, rising from 48% in the comparable period in 2017. Retail continues to be the primary focus of insurance activities and will be the main focus of the Sarwa Insurance and Sarwa Life Insurance companies as they begin operations following the receipt of final approvals.

Revenues from insurance activities rose by 12% to EGP 63 million during the period, with net insurance income rising by 17% to EGP 29 million.

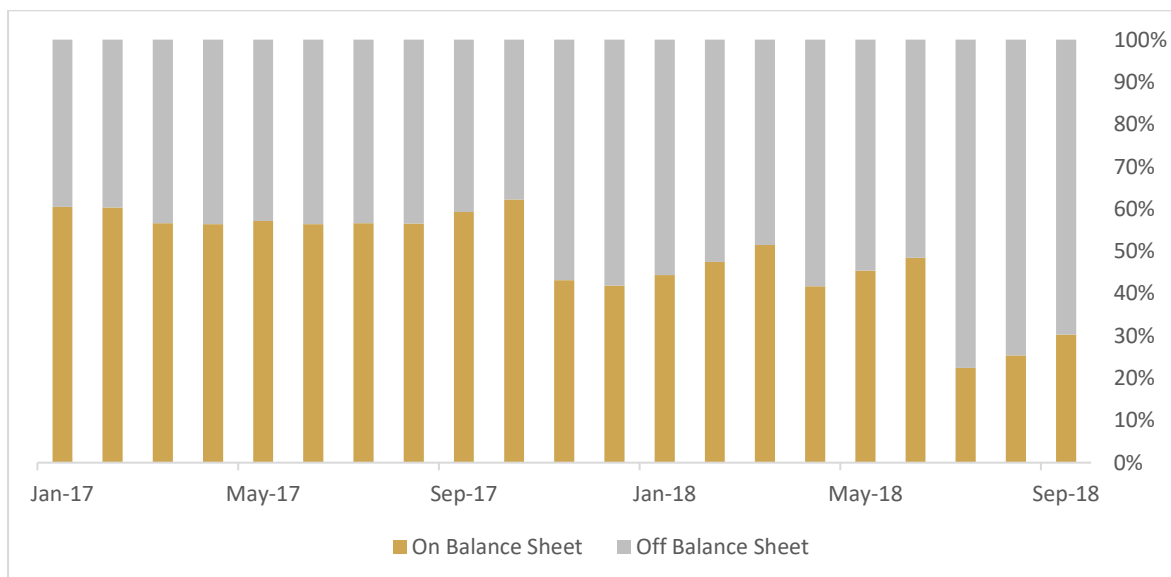
Financing Portfolio

Portfolio	YoY Growth	% of Portfolio Sep 30 2018	% of Portfolio Sep 30 2017
Contact Group - Auto Credit	17%	84%	86%
getGO - Consumer Durables Credit	82%	2%	1%
Contact Mortgages	243%	4%	1%
Plus Leasing	20%	8%	8%
Others	-30%	2%	4%
Total	19%	100%	100%

The total portfolio grew by 19% year on year to EGP 5.8 billion at the end of the third quarter. The non-auto credit products continue their marginal growth in the share of the portfolio to 16%.

EGP m	Sep 30 2018	Sep 30 2017
On-balance sheet portfolio	1,741.4	2,860.1
Off-balance sheet portfolio	4,017.2	1,965.1
Total	5,758.6	4,825.2

The below shows the on- and off- balance sheet ratios since Q1 2017:



Funding

Off balance sheet financing increased in activity during 2018 through 2 landmark securitization transactions totalling EGP 3.8 billion, while the focus of off balance sheet financing during 2017 was through non-recourse discounting facilities totalling EGP 1.3 billion as the rate environment was less favourable for securitization. Those facilities were refinanced during 2018.

Total Consolidated Debt (EGPm)	Sep 30 2018	Sep 30 2017
Bank Debt	1,190.3	2,255.5
Non-recourse Debt	129.8	1,081.7
Securitization Bonds	4,503.3	1,030.8
Total	5,823.4	4,367.9

Equity

Consolidated equity net of minority interest reached EGP 881.3 million at the end of the third quarter compared to EGP 640.5 million at the end of the third quarter of 2017. It is worth noting that equity was subsequently increased by EGP 700 million through a capital increase immediately following the IPO.

Operating Costs

Total operating costs reached EGP 113.8 million during the 9 month period to September 30, 2018, growing 42% from the comparable period in 2017, owing to inflation and the expansion of the business. Cost to income, as measured by operating expenses, moved slightly lower at 20.5% during the period compared to 21.4% during the comparable period in 2017. S, G & A, mostly representing sales commissions, grew by 26% to EGP 26.7 million.

Consolidated Management-Reclassified Accounts

Income Statement (EGP000s)	9M 2018	9M 2017	YoY	Q3 2018	Q3 2017	YoY
Interest Income	808,475	539,813		284,674	191,734	
Interest Expense	(518,978)	(306,919)		(202,300)	(109,888)	
Net Interest Income	289,498	232,894	24%	82,375	81,846	1%
Fee Income	55,865	48,924	14%	17,674	16,765	5%
Refinancing Income	180,985	67,565	168%	116,697	17,632	562%
Financing Operating Income	526,348	349,382	51%	216,746	116,243	86%
Net Insurance Income	28,603	24,467	17%	11,200	9,807	14%
Other Services	808	116		267	83	
Net Operating Income	555,759	373,965	49%	228,213	126,132	81%
Other Income/Expense	392	(163)		(198)	(0)	
Provisions	(9,247)	(3,877)		(4,700)	(2,874)	
Operating Expenses	(113,809)	(79,913)	42%	(39,060)	(27,467)	42%
SG&A	(26,747)	(21,144)	26%	(8,159)	(7,650)	7%
Depreciation	(6,772)	(5,350)		(2,306)	(1,842)	
EBT	399,575	263,518	52%	173,790	86,299	101%
Corporate Tax	(76,828)	(61,086)		(40,910)	(18,923)	
Consolidated Income	322,748	202,432	59%	132,880	67,376	97%
Minorities	(74,583)	(49,906)		(32,436)	(18,125)	
Net Income	248,164	152,526	63%	100,444	49,251	104%

Important Note

Management accounts are a reclassification of the consolidated audited accounts as following:

- (1) The auto credit and consumer goods financing businesses are treated under current accounting standards as trading activities (due to the legal structure of the companies – using a hire-purchase contract structure) and as such they account for the sales value of the underlying assets (net of sales tax) and the cost which matches the sale. We reclassify the numbers and include only interest income/expense and present the income statement as a financing business. Leasing revenue is also reclassified net of asset depreciation (interest only).
- (2) The consolidated audited accounts do not consolidate any companies with ownership under 50%, even though Sarwa group entities have full management control over several of these businesses. In the reclassified accounts (income statement) these are consolidated fully with accounting for minorities. The portfolios of these companies are also consolidated.
- (3) Securitization and discounting financing are off-balance sheet and without recourse. Under current accounting standards the financial statements do not show the balance and income from portfolios that were refinanced via those structures, despite the fact that the group continues to earn substantial revenues from these portfolios during their full tenor. In the reclassified accounts the revenues (interest income) and expense (bond interest as interest expense) are reclassified and the full portfolio included.

Full audited consolidated accounts are available on the company website www.sarwa.capital

—Ends—

For more information, please contact:

Investor Relations

Sarah Hosni
Head of Investor Relations
Tel: +202 3539 1929
Fax: +202 3539 1939
e-mail: ir@sarwa.capital
investors.sarwa.capital

Head Office

Km 28 Cairo-Alexandria
Desert Road, 6th October
Giza, Egypt
P.O. Box 128 Smart Village 12577

About Sarwa Capital

Sarwa Capital Holding is a pioneer in consumer and structured finance in Egypt. Operating since 2001, Sarwa adopts innovative approaches in extending its services, offering a quality services with simple procedures and reaching a wide client base through its various subsidiaries, affiliates and partners.

Sarwa offers market leading services including new and used car financing through Contact Auto Credit, home finishing finance through Contact Mortgages, consumer goods financing through getGo Credit Services, SME asset finance through Plus Leasing in addition to an array of corporate financing services including securitization, structured debt and debt investment management.

Forward-Looking Statements

Certain statements in this Document are not historical facts and are forward-looking statements. These forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond the Company's control and all of which are based on the Company's current beliefs and expectations in relation to future events. The forward-looking statements are typically identified by the use of forward-looking terminology, such as "believes", "expects", "may", "will", "could", "would", "should", "intends", "targets", "aims", "projects", "estimates", "plans", "assumes" or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy that involve risks and uncertainties. In addition, from time to time, representatives of the Company have made or may make forward-looking statements orally or in writing. Furthermore, such forward-looking statements may be included in, but are not limited to, press releases or oral statements made by, or with the approval of, an authorised executive officer of the Company. Forward-looking statements include statements concerning the Company's plans, objectives, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions, competitive strengths and weaknesses, business strategy and the trends anticipated in the industries and the political and legal environment in which the Company operates and other information that is not historical information. These forward-looking statements and other statements contained in this Document regarding matters that are not historical facts involve predictions. No assurance can be given that such future results will be achieved; actual events or results may differ materially as a result of risks and uncertainties facing the Company. Such risks and uncertainties could cause actual results to vary materially from the future results indicated, expressed or implied in such forward-looking statements. Such forward-looking statements speak only as of the date on which they are made. Accordingly, the Company does not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise other than as required by applicable laws or regulations. The Company does not make any representation, warranty or prediction that the results anticipated by such forward-looking statements will be achieved, and such forward-looking statements represent, in each case, only one of many possible scenarios and should not be viewed as the most likely or standard scenario.